

# AGRICULTURAL BUSINESS MANAGEMENT



**ILLINOIS VALLEY**  
**COMMUNITY COLLEGE**



[ivcc.edu/agriculture](http://ivcc.edu/agriculture)



815.224.0413



[Willard\\_Mott@ivcc.edu](mailto:Willard_Mott@ivcc.edu)



# Associate of Applied Science Degree Agricultural Business Management



## WHAT IS AG BUSINESS MANAGEMENT?

Students earning an Associate of Applied Science (AAS) degree in Agricultural Business Management study the latest in agricultural sales, commodity marketing, and credit and finance. Students also develop management and leadership skills essential in the agricultural industry. Students with an AAS degree in Agricultural Business Management from IVCC can find employment or self-employment in the agricultural input sector, production, or management professions.



## PROGRAM OPTIONS

After successful completion of the AAS degree in Agricultural Business Management students can enter the workforce full-time or transfer with one of our articulation agreements to a university to earn a Bachelor's degree in agriculture.



## HANDS-ON TRAINING AND EXPERIENCE

Agriculture Wet Lab  
Agriculture Mechanics Shop  
College Farms  
Field Trips  
Greenhouse  
Internship



## AFFORDABILITY

IVCC tuition is just one-third to one-fourth the cost of state universities and far below most private institutions. An approximation of tuition and fees and cost comparison can be found on the IVCC website at [www.ivcc.edu/payment](http://www.ivcc.edu/payment) and at [www.ivcc.edu/save](http://www.ivcc.edu/save).

Many scholarship opportunities are available through the IVCC Foundation at [www.ivcc.edu/foundation](http://www.ivcc.edu/foundation) and Financial Aid is available for those who qualify [www.ivcc.edu/financialaid](http://www.ivcc.edu/financialaid).

## AAS AGRICULTURAL BUSINESS MANAGEMENT PROGRAM CURRICULUM

### FIRST YEAR - FALL SEMESTER

Course No.	Course Name	Credits
AGR 1000	Intro to Field Crop Science	4
AGR 1002	Intro Ag Mechanics	3
AGR 1200	Intro to Ag Business Management	3
AGR 1202	Intro to Ag Industry	2
MTH 1206	Technical Mathematics I	3
Semester Total:		15

### SPRING SEMESTER

AGR 1001	Intro to Ag Economics	3
AGR 1206	Intro to Precision Ag	4
AGR 1215	Ag Marketing	3
ENG 1205	Writ Comm Skills for Bus Ind & Tech	3
AAS General Education Course		3
Semester Total:		16

### SECOND YEAR - FALL SEMESTER

AGR 1005	Intro to Soil Science	4
AGR 1207	Ag Credit and Finance	3
AGR 1208	Advanced Ag Business Management	3
AGR 1212	Ag Sales	3
SPH 1204	Oral Communication Skills	3
Semester Total:		16

### SPRING SEMESTER

AGR 1004	Microcomputer Applications in Ag	3
AGR 1213	Ag Internship	3
AGR 1214	Ag Internship Seminar	1
AGR	Ag Elective	3
AAS General Education Course		3
Semester Total:		13
TOTAL CREDIT HOURS		60

## Career Options

Explore careers at: [www.mynextmove.org](http://www.mynextmove.org)

Real Estate Appraiser

Facility Manager

Animal Feed Dealer

Laboratory Assistant

Consultant

Human Relations

Educator

Operator

Account Manager

Operations Manager

Equipment Salesman

Supply Chain Manager

Assistant Manager

Production Supervisor

Inventory Specialist

2.6%

USDA expects an average of approximately 59,400 openings annually for new college graduates in food, agriculture, renewable natural resources, and environmental sciences.

February 2021