

October 2, 2025

ICCCFO: No Capital, No Problem

Ian McAdams, Colleges & Universities Outreach

Agenda

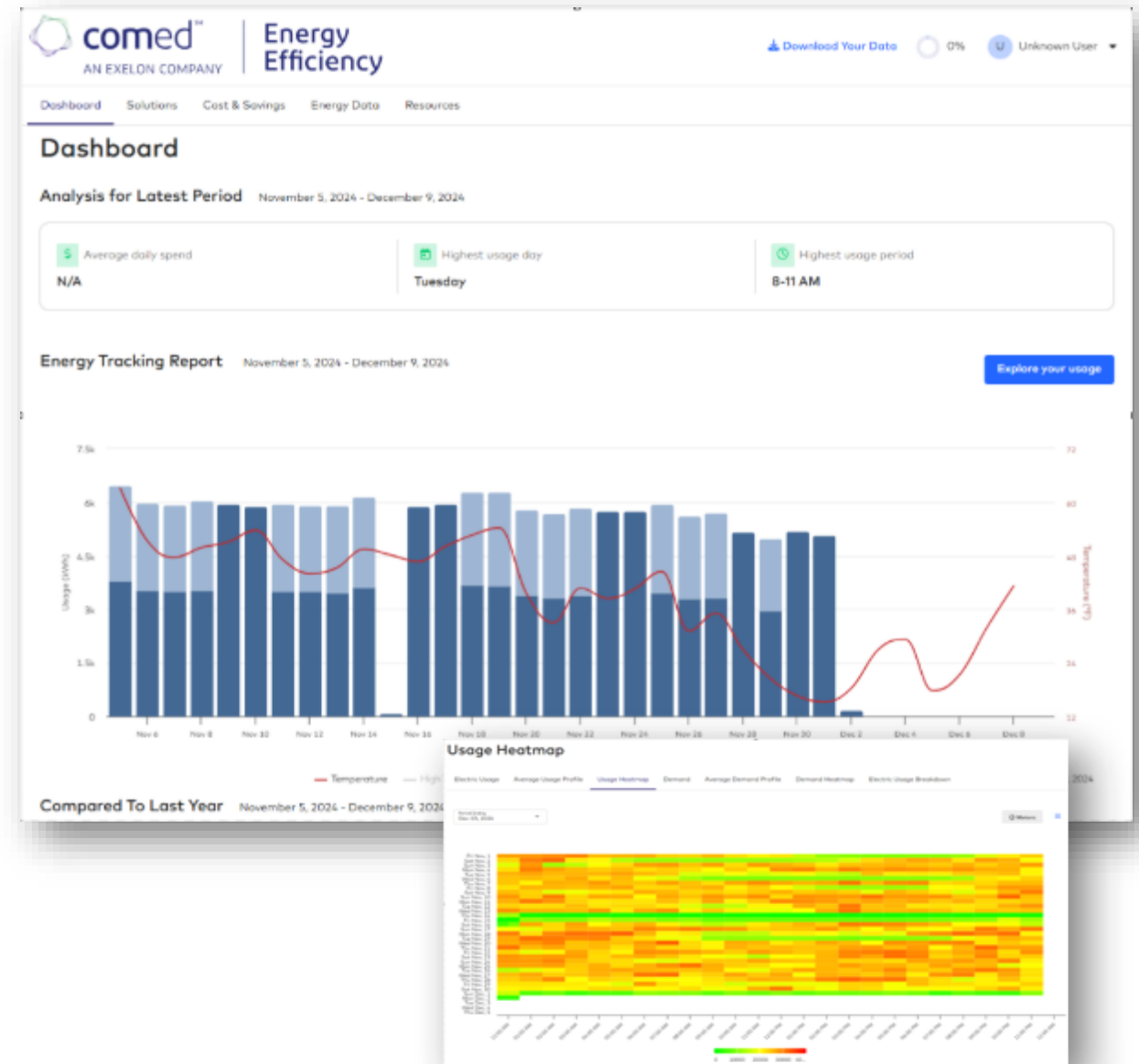
- Overview of the Business Energy Analyzer (BEA)
- BEA Live Demo
- Facility Assessment (FA)
- FA Process and Financing
- Current Promotions
- Next Steps Plus Q&A



Business Energy Analyzer (BEA)

Business Energy Analyzer (BEA) is designed to help reduce energy and increase your business' bottom line. It offers powerful analytics to help you save energy and cut costs.

- Track your energy usage in 30-minute increments
- Compare year-over-year energy usage to see shifts in use over time
- Analyze off-hours usage and make adjustments
- Ability to download your data
- Sign up at ComEd.com/BEA using your 10-digit account number
- *Customers can also invite external users to access their BEA page if they wish to share their data*

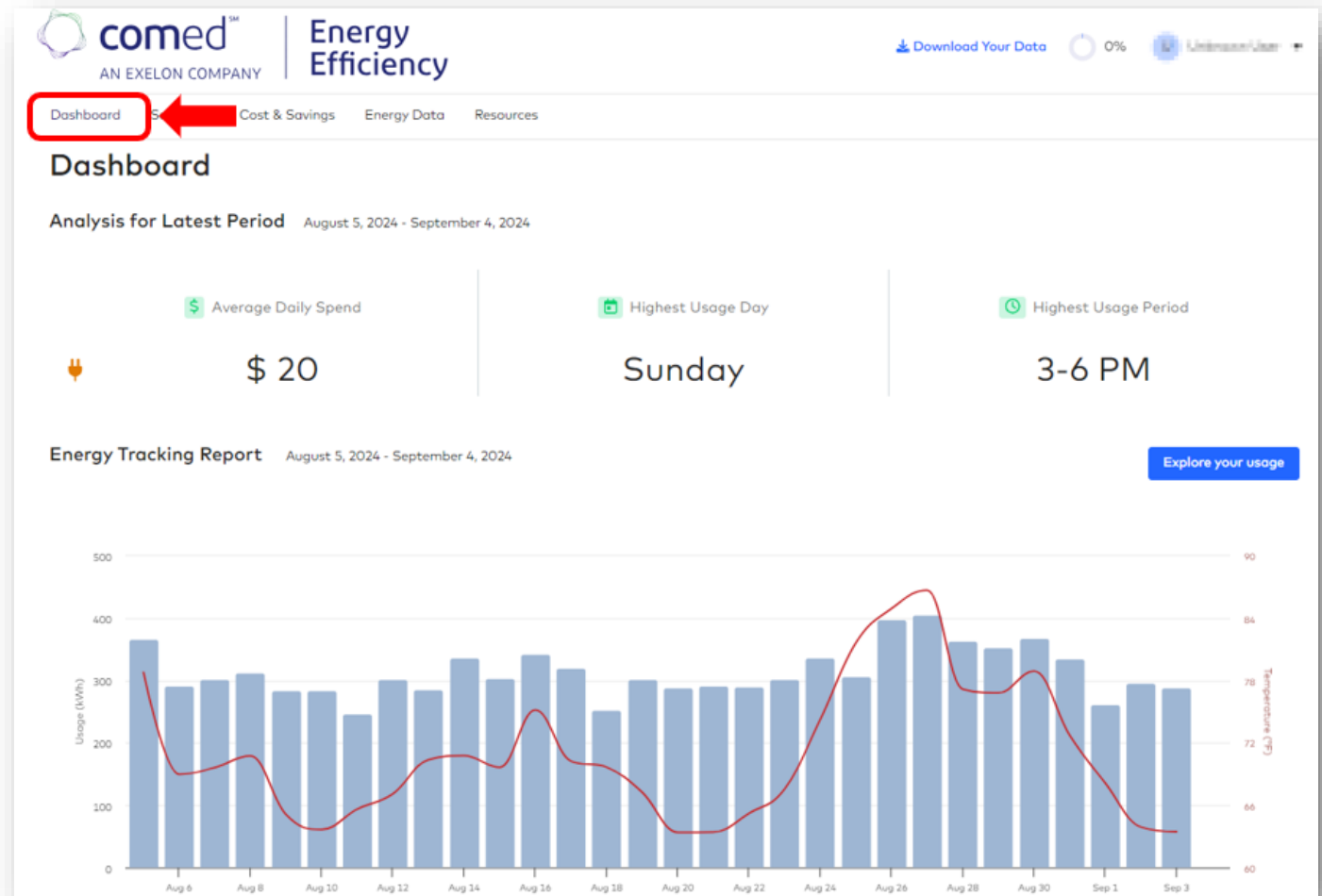


BEA: Dashboard

The **Dashboard** allows you to get a high-level read on your energy usage.

This is the first page you'll access when you enter BEA. Here you'll be able to see a personalize usage profile for your business including:

- Analysis for the latest billing period:
 - Average Daily Spend
 - Highest Usage Day
 - Highest Usage Period
- Energy Tracking Report illustrating year-over-year usage



BEA: Solutions

Solutions shares no- and low-cost energy saving opportunities and available incentives based on your business' energy profile.

The screenshot shows the Comed Energy Efficiency Solutions dashboard. The 'Solutions' tab is highlighted with a red box and a red arrow. The dashboard displays 27 items with a 'Clear Filters' button. Below the filters, there are six solution cards arranged in a 2x3 grid. Each card includes a category icon, a title, a description, annual savings, effort level, and incentive availability.

Category	Solution Title	Description	Annual Savings	Effort Level	Incentives Available
Lighting	Turn off lighting when natural daylight is sufficient	Turn off lighting when natural daylight is sufficient	Up to \$313	Low Effort	
Cooling	Change the fan mode on your commercial...	Change the fan mode on your commercial...	Up to \$109	Low Effort	
Multiple Categories	Optimize your building's performance with retro...	Optimize your building's performance with retro...	Up to \$69,462	Long Payback	Yes
Multiple Categories	Engage your employees with an Energy Kickoff	Engage your employees with an Energy Kickoff	Up to \$20,839	Medium Effort	
Cooling	Install a VSD on existing HVAC chiller	Install a VSD on existing HVAC chiller	Up to \$28	Long Payback	Yes
Cooling	Add water reset controls to your chiller	Add water reset controls to your chiller	Up to \$1	Long Payback	Yes

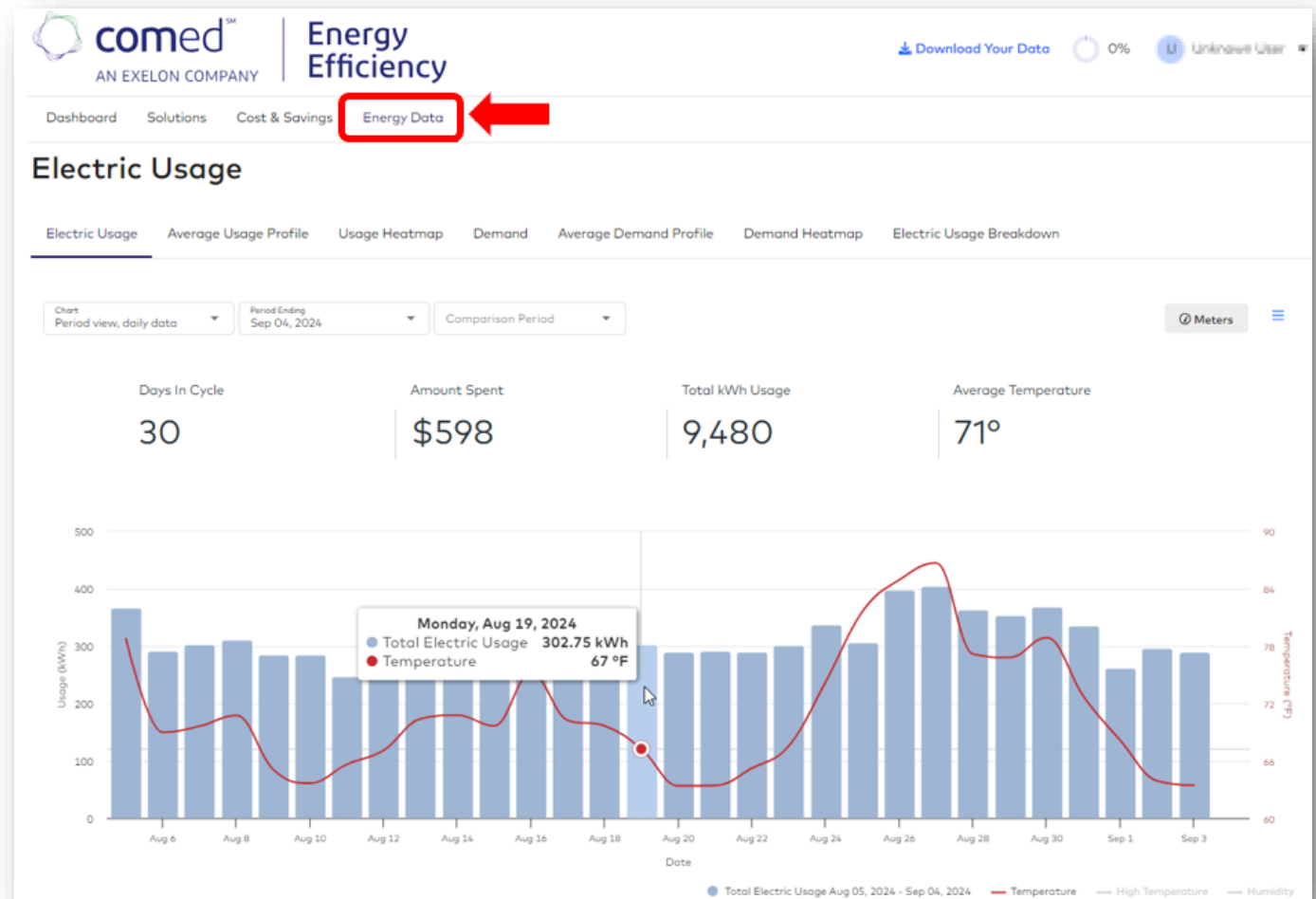
BEA: Energy Data

The **Energy Data** section of BEA allows you to easily identify operational inefficiencies by better understanding daily energy usage trends.

Via our interactive charts, you can analyze your energy data on a daily basis, in relation to outside temperature, and benchmark performance over time.

As part of Energy Data you'll be able to see:

- Electric usage, average usage profile and heatmaps
- Demand, average demand profile and heatmap
- Electric Usage Breakdown by end-use or load category



Energy Data: Usage Heatmap

The **Usage Heatmap** provides a comprehensive visual overview of your facility's energy usage patterns throughout a billing period by displaying your business' hourly energy usage (kWh) for every day of a billing period on one page

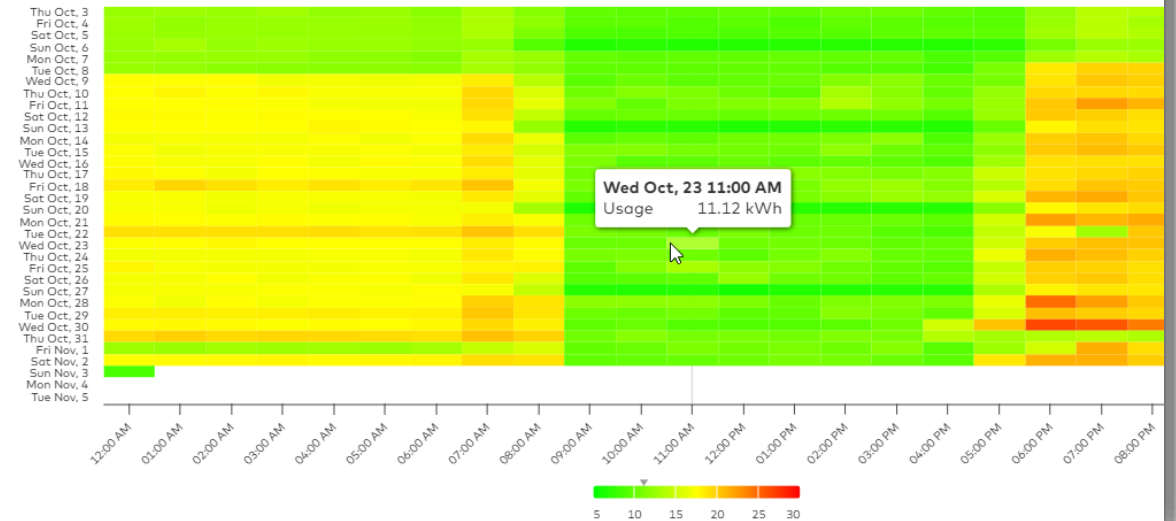
The Usage Heatmap allows you to:

- **Easily identify peak usage times and potential energy saving opportunities** with the color-coding intervals of high, moderate, and low consumption
- **Quickly pinpoint periods of excessive energy use** to develop targeted actions and optimize energy consumption and reduce costs
- **Enhance the depth of your analysis and the tracking of improvements over time** by offering the ability to hover over blocks for specific usage values and compare past billing periods

Usage Heatmap

Electric Usage Average Usage Profile **Usage Heatmap** Average Demand Profile Demand Heatmap Electric Usage Breakdown

Period Ending
Nov 05, 2024



Live Demo

Facility Assessments

Facility Assessments (FAs) identify energy-savings opportunities along with their simple payback on investment

- Assessment benefits (for facilities > 400 kW peak demand):
 - FREE to customers
 - Performed by an authorized energy engineer
 - Provides detailed report with estimated energy savings
 - Identifies capital energy efficiency opportunities as well as low-cost / no-cost operational measures
 - Report serves as helpful road map for planning energy-saving projects

Small businesses and public facilities with < 400 kW peak demand can receive an assessment through the Small Business Offering.

Customers can request FAs online at: ComEd.com/FacilityAssessment

Facility Assessment

Example Project (123 Main Street)

By: Aidan Gilbert • Senior Program Manager • (779) 231-1904 • aidan.gilbert@comed.com

Acct. Number ending in 5025 • 4141 S Pulaski Rd, Chicago, IL 60632 • 3/28/2023

EXECUTIVE SUMMARY

Financial Benefit

We estimate your Facility has the potential for:

Annual Savings	\$72,410
ComEd® Energy Efficiency Program Incentive	\$178,460

Annual Energy Benefit

Before

3,390,500 kWh/yr

Up to 23% Energy Savings

After

2,595,600 kWh/yr

Up to 794,900 kWh Reduced

Operational Savings

There are things you can do today to start reducing energy use! Consider these free, operational adjustments:

- Set back thermostats during unoccupied hours
- Only cool spaces where needed
- Change HVAC filters every 1-3 months
- Seal leaky ducts
- Set office equipment to low-power modes when not in use
- Train staff to turn off lights or equipment when not needed, and more!



Current Promotions

2025 Standard Offering Additional Project Incentives

Additional Incentive	Percent	Pre-Application Submittal Timeframe	Final Application Submittal Timeframe**	Eligibility www.ComEd.com/Standard
Public Sector Promotional Campaign	50%	Through 11/14, 2025 while funds available	By November 14, 2025	Incentive offer is available for both new and pre-existing applications
Private Sector Promotional Campaign	20%	Through 11/14, 2025 while funds available	By November 14, 2025	Incentive offer is available for both new and pre-existing applications
Select Communities	20%	Through 10/31, 2025 while funds available	By October 31, 2025	All customers in Select Communities and ZIP Codes
Made in Illinois	10%	Through 10/31, 2025 while funds available	By October 31, 2025	Applies at a measure level for equipment made/assembled in IL (at least 50%). Requires a manufacturer's affidavit from BuildingClean.org

*Public sector or Private sector additional incentives can be combined with the Select Communities (20%) and the Made In Illinois (10%) additional incentives for a combined total of up to 80% additional incentives – Only stackable if final application is submitted by Select Communities or Made in Illinois deadline of 10/31/25.

**Final application and invoice deadlines are subject to change while funds are available
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2025 Small Business Offering Additional Project Incentives

Additional Incentive	Percent	Pre-Application Submittal Timeframe	Final Application Submittal Timeframe**	Eligibility www.ComEd.com/SmallBiz
Public Sector Promotional Campaign	Now 50% (capped at \$50K)	9/15 - 10/31, 2025 while funds available	Now by December 12, 2025	Must be a Public facility with a peak demand under 400 kW for the past 12 months
Private Sector Promotional Campaign	25% 20% 15% (capped at \$20k)	8/28 - 9/28, 2025 9/20 - 10/19, 2025 10/20 - 10/31, 2025 while funds available	Now by December 12, 2025	Must be a Private facility with a peak demand under 400 kW for the past 12 months
Select Communities Promotional Campaign	20% (capped at \$20k)	Through October 31, 2025 while funds available	Now by December 12, 2025	All customers in Select Communities and ZIP Codes
Made in Illinois	10% (capped at \$10k)	Through October 31, 2025 while funds available	Now by December 12, 2025	Applies at a measure level for equipment made/assembled in IL (at least 50%). Requires a manufacturer's affidavit from BuildingClean.org

*Public sector or Private sector additional incentive can be combined with the Select Communities (20%) and Made In Illinois (10%) additional incentives for a combined total of up to 80% additional incentives for qualifying customers, with a combined cap of \$50k (private) or \$80k (public).

**Final application and invoice deadlines are subject to change while funds are available

ComEd Resources



For more information, contact:

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630.740.1020

- Visit us online at ComEd.com/BusinessSavings or send us an email at BusinessEE@ComEd.com
- Contractors Authorized to Perform Outreach on Behalf of the ComEd Energy Efficiency Program
ComEd.com/Outreach
- Request a FREE Facility Assessment ComEd.com/FacilityAssessment
- Get Started With Business Energy Analyzer, a Free Online Tool to Help You Manage Energy Use
ComEd.com/BEA
- Enroll in ComEd's Energy Usage Data System
ComEd.com/EnergyUsageData
- Earn Financial Rewards for Reducing Electricity Use During Peak Usage Periods
[Enroll In Smart Returns Voluntary Load Reduction \(VLR\) Program](#)

Not Sure Where to Start? Give Us a Call
855.433.2700

Q&A



Energy Efficiency

Thank you